

GOVERNMENT



# Iron Mountain

## General Services Administration Federal Acquisition Service

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Authorized Federal Supply Schedule Pricelist  
Logistics Worldwide (Logworld): GS-10F-0022X



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## SECTION 1

### Customer Information for Ordering Offices

#### Applicable to All Special Item Numbers

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<b>AWARDED SPECIAL ITEM NUMBERS:</b>	874-503 – Distribution and Transportation Logistics Services 874-503RC – Recovery Services
LOWEST PRICED MODEL:	<b>Not Applicable</b>
HOURLY RATES:	<b>Not Applicable</b>
MAXIMUM ORDER:	Except as otherwise provided in the contract, the total dollar value per order placed shall not exceed \$1,000,000 for Special Item Numbers (SIN) 847-503 or 847-503RC. Orders in excess of the foregoing limits may be accepted pursuant to clause I-FSS-125 (“Requirements Exceeding the Maximum Order”) of the contract.
MINIMUM ORDER:	<b>\$100.00</b>
GEOGRAPHIC COVERAGE:	<b>Domestic Only</b>
POINT(S) OF PRODUCTION:	<b>Same as Company Address</b>
NET PRICES:	The prices in this Pricelist reflect net, and all discounts have been deducted.
QUANTITY DISCOUNTS:	<b>None</b>
PROMPT PAYMENT:	<b>Net 30 Days.</b>
GOVERNMENT PURCHASE BELOW CARDS:	<b>MasterCard and Visa are accepted for purchases above or the micro purchase threshold.</b>
FOREIGN ITEMS:	<b>None.</b>
TIME OF DELIVERY:	<b>Specified on the Task Order.</b> <b>Expedited delivery is not available at all locations.</b> <b>Overnight and 2-day delivery are not available at all locations.</b>
<b>Urgent requirements</b>	<b>(i.e., four-hour rush) are available in some locations. Please contact the local Iron Mountain office to check availability and request this service (open market item).</b>
F.O.B. POINT:	<b>Destination.</b>

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ORDERING ADDRESS:	All Services
	<b>Gregory Swennumson Contract Administrator Iron Mountain Government Services 1821 Michael Faraday Drive, Suite 100 Reston, VA 20190-5345 Telephone: +1 (703) 889-6136 Fax: +1 (703) 738-7757 Email: federal@ironmountain.com</b>
ORDERING PROCEDURES:	<b>For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), and a sample BPA can be found at the GSA/FSS Schedule homepage (<a href="http://fss.gsa.gov/schedules">fss.gsa.gov/schedules</a>).</b>
PAYMENT ADDRESSES:	<b>Payment shall be sent to the remittance address as noted on the applicable invoice.</b>
WARRANTY:	<b>The warranty applicable to each type of service provided under this Pricelist is stated in the Special Terms and Conditions applicable to each service as detailed in Section 2 (Listing of Products and Services) of this Pricelist.</b>
LIST OF PARTICIPATING DEALERS:	<b>None</b>
DUNS NUMBER:	<b>614529779</b>
CENTRAL CONTRACTOR REGISTRATION (CCR) DATABASE:	<b>Iron Mountain Government Services has registered in the Central Contractor Registration (CCR) Database.</b>
CAGE CODE:	<b>49XS0</b>

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## SECTION 2. Listing of Products And Services

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This section of the Pricelist provides a listing of the Data Protection Services available from Iron Mountain Government Services. For all services, the net price to the Government for each service is reflected (i.e., the prices reflect all discounts).

Any questions regarding the services and prices included in this Pricelist should be referred to the following:

Gregory Swennumson  
Contract Administrator  
Iron Mountain Government Services  
1821 Michael Faraday Drive, Suite 100  
Reston, VA 20190-5345  
Telephone: +1 (703) 889-6136  
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E: federal@ironmountain.com

## Off-Site Data Protection Services

- **Services Overview:** Iron Mountain's off-site data protection services provide secure, protected transport and off-site vaulting of backup tapes, managed continuous online data backup, recovery and off-premises vaulting for Windows NT and Windows 2000 servers, disaster recovery planning, testing, consultation and more.

For organizations that place a high value on disaster recovery services, Iron Mountain's off-site data protection services solution ensures that data is safe and securely vaulted off premises. Iron Mountain vaults your critical backup data securely offsite and out of reach, so your data is accessible for recovery whenever and wherever you need it. Iron Mountain vaults are designed to ensure that your backup data is available for recovery from natural and manmade disasters, utility outages, viruses and worms, internal technology or hardware failures as well as human errors or sabotage.

- The following identifies the specific Iron Mountain Records Management Off-Site Data Protection Services and related prices available under this Pricelist.

Bill Code	Task/Description	Unit	GSA Price/Unit
<b>TRANS TR100</b>	Scheduled Service (Within 30 Mile Radius)  The service of picking up or delivering Items on a scheduled basis within 30 miles of the servicing facility. Scheduled Service is generally performed by one Iron Mountain Service Representative. If pickups or deliveries require more than 20 minutes (including time related to volume of Items or Containers) to service on a regular, recurring basis, such Scheduled Service is subject to an additional charge based on the cost of Labor, which will be added to the Scheduled Service trip rate.	Per trip	\$30.57
<b>N/A</b>	Long distance transportation  Use this service in addition to Scheduled Service, Holiday/ Weekend Service, Standard Special Delivery and Critical Special Delivery when the client data center on an established Iron Mountain service route and is greater than 30 miles from the Iron Mountain facility.	Per mile round trip over the first 30 miles.	\$ .93
<b>VAULT A1000</b>	Slotted Media  Media Items that are stored in individual slots (one Item of Media per slot) in racks designed to hold specific Media types. Slotted Media is billed by slot in 20 slot increments based on Media type within a calendar month.	Per slot monthly	\$ .35
<b>VAULT AR000</b>	Round Reel Tape Storage	Per Slot Monthly	\$ .50
<b>HANDL 01000</b>	Tape Handling  Manual handling of individually managed Media Items between an Iron Mountain facility and a Customer Location or within an Iron Mountain facility. This service includes the verification, both inbound and outbound, of each Item against an electronic listing. Verification of manual listings may be assessed additional charges.	Per tape handled	\$ .24

Bill Code	Task/Description	Unit	GSA Price/Unit
<b>CONTRM 1000</b>	Closed Container (Small) A metal or plastic device used to transport and/or store Media; Containers vary significantly in size, design and capacity. Container fits 20 media or less when the media is similar to a standard DLT or LTO tape.	Per container monthly	\$9.67
<b>CONTRM 2000</b>	Closed Container (Medium) A metal or plastic device used to transport and/or store Media; Containers vary significantly in size, design and capacity. Container fits 40 media or less when the media is similar to a standard DLT or LTO tape.	Per container monthly	\$10.88
<b>CONTRM 3000</b>	Closed Container (Large) A metal or plastic device used to transport and/or store Media; Containers vary significantly in size, design and capacity. Container fits over 40 pieces of media when the media is similar to a standard DLT or LTO tape.	Per container monthly	15.72
<b>CONTRM C000</b>	Closed Container (Extra Large) A metal or plastic device used to transport and/or store Media; Containers vary significantly in size, design and capacity .	Per container monthly	\$17.33
<b>HANDL 03000</b>	Container handling Manual handling of Closed Containers between an Iron Mountain facility and a Customer Location or within an Iron Mountain facility.	Per container handled	\$1.18
<b>CONTRA XT000</b>	Transport container Use of Transport Containers between an Iron Mountain facility and a Customer Location or within an Iron Mountain facility for transporting slotted media.	Per container monthly	\$3.78
<b>CONTR 36000</b>	Transport Carts A cart assigned to a Customer for use during transport of Slotted Media. The quantity supplied depends on the normal quantity of tapes moving each service day and a monthly rental charge is applicable.	Per cart monthly	\$82.21
<b>MAINT ADMIN</b>	Administration Fee A monthly fee charged to all accounts for the supply and maintenance of Authorized User ID cards issued to Customer personnel and other administrative services associated with the management of each account.	Per month	\$18.77

Bill Code	Task/Description	Unit	GSA Price/Unit
<b>NOITM MINBL</b>	<p>Minimum Fee</p> <p>The minimum monthly billing charge for each Customer account number. If Customer's transactional and other monthly charges for an account do not add up to this minimum, then the minimum will be charged when the client data center is located in the same building and serviced on the same day and time as an existing agency account Sub-account transportation .</p>	Per Invoice	\$134.20
<b>N/A</b>	<p>Technology fee</p> <p>Use this service for enhanced tape management via hardware / software at client site (i.e. – Media Link, SecureSync, MMCS)**</p>	Per month	\$186.73  **SecureSync is provided at no additional cost
<b>SPECL ST000</b>	<p>Standard Special Delivery</p> <p>A transportation service in which delivery or pickup is scheduled to occur within twenty-four (24) hours of the Customer's verified telephone notification within 30 miles of the servicing facility. A Standard Special is available only for Customer locations within a Service Location's Service Territory and is charged per trip, per site and is in addition to the regularly scheduled trip charge. Routine use of the Standard Special service in lieu of Scheduled Service for transportation may require the use of Iron Mountain Dedicated Transportation. The Standard Special Delivery charge is in addition to the Scheduled Service, Long Distance and Weekend/ Holiday trip charge.</p>	Per request	\$96.92
<b>SPECL EM000</b>	<p>Critical Special Delivery</p> <p>Emergency transportation service in which delivery or pickup of Media is scheduled to occur within three (3) hours of the Authorized Customer employees telephone notification: also refers to a Customer request for non-scheduled deliveries where the request is entered at a time such that Iron Mountain cannot consolidate the requested Items on an existing scheduled route and effect delivery within the desired schedule within 30 miles of the servicing facility. A Critical Special is available only for Customer Locations within the local branch's Service Territory and is charged per Customer Location, per trip. The Critical Special Delivery charge is in addition to the Scheduled Service, Long Distance and Weekend/ Holiday trip charge.</p>	Per request	\$126.75
<b>HOLIDAY 000</b>	<p>Holiday/ Weekend Service</p> <p>An additional charge for service provided on Weekends and Holidays. If Customer's normal Scheduled Service day falls on an Iron Mountain Holiday, Customer has the option of moving service to the prior or subsequent Business Day at no additional charge. Holidays will be published in advance to ensure Customers have time to plan accordingly.</p>	Per Trip	\$59.65

Bill Code	Task/Description	Unit	GSA Price/Unit
<b>TRANS TR110</b>	Scheduled Service - Same Building/ Same Campus Scheduled Service where Customer may have several account numbers all being serviced in the same building (but on different floors) or in another building on the same campus during a single transportation visit within 30 miles of the servicing facility. The first account to be serviced pays the regular contracted Scheduled Service transportation rate and the other accounts pay a lower transportation fee for Iron Mountain to pickup or deliver Media on a different floor or at another campus building during a single visit.	Per trip	\$11.18

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## Special Terms and Conditions Applicable To Data Protection Services

- **Operational Procedures.** Upon written notice, the Customer shall comply with Iron Mountain's reasonable operational requirements, as modified from time to time, regarding containers, delivery/pick-up volumes, security, access and similar matters. Customer acknowledges that volume requests that exceed one hundred twenty-five percent (125%) of normal volume may require Iron Mountain to incur additional costs, which Customer shall pay at Iron Mountain's overtime rates, provided that Iron Mountain shall have advised Customer thereof in advance.
- **Governmental Orders.** Iron Mountain is authorized to comply with any subpoena or similar order related to the Deposits, provided that Iron Mountain notifies Customer promptly upon receipt thereof, unless such notice is prohibited by law. Customer shall pay Iron Mountain's reasonable charges for such compliance. Iron Mountain shall cooperate with Customer's efforts to quash or limit any subpoena.
- **Limits of Liability.** The liability of Iron Mountain to the Customer for any loss(es) or damage(s), caused by Iron Mountain's negligence, shall be limited to actual damages not to exceed \$1.00 per cubic feet of records stored, or with respect to round reel tape, audio tape, video tape, film, data cartridges or data cassettes, or other non-paper media stored, the value of such stored items is limited to the cost of replacing the physical media. If Customer intends to store material in excess of these limits, additional insurance must be provided by Customer. Without limiting the foregoing, Iron Mountain shall not be liable for any damages due to vermin, gradual deterioration, acts of God or the public enemy, labor disputes, riots, fire, or any cause beyond its control. Any claim against Iron Mountain must be made in writing and delivered to Iron Mountain by registered mail not later than thirty (30) days after return of Deposits to Customer. If Deposits are placed in the custody of a third-party carrier for transportation, the carrier shall be solely responsible for any loss or destruction of, or damage to, such Deposits while in the custody of the carrier.
- **No Consequential Damages.** In no event shall either party be liable for any consequential, incidental, special or punitive damages, or for loss of profits or loss of data, regardless of whether an action is brought in tort, contract or under any other theory.
- **Restrictions On Stored Material; Customer Premises.** Customer shall not store with Iron Mountain any material that is highly flammable, explosive, toxic or otherwise dangerous or unsafe to store or handle, or any material, which is regulated under any federal or state law or regulation relating to the environment or hazardous materials. All Customers' premises where Iron Mountain's employees perform services or make deliveries shall be free of hazardous substances and any other hazardous or dangerous conditions.

## Service Contract Act Wage Determinations

The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the cited SCA labor categories are based on the U.S. Department of Labor Wage Determination Numbers(s) identified in the SCA matrixes below. The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.

SCA Labor Category	SCA Equivalent Code Title	WD Number
Courier	31043 - Driver Courier	05-2307
Operations Specialist 1	21071 - Order Filler	05-2307
Operations Specialist 2	21130 - Shipping/Receiving Clerk	05-2307
Operations Specialist 3	21050 - Material Handling Laborer	05-2307
Operations Supervisor	21410 - Warehouse Specialist	05-2307

SCA Labor Category	SCA Equivalent Code Title	WD Number
Courier	31043 - Driver Courier	05-2347
Operations Specialist 1	21071 - Order Filler	05-2347
Operations Specialist 2	21130 - Shipping/Receiving Clerk	05-2347
Operations Specialist 3	21050 - Material Handling Laborer	05-2347
Operations Supervisor	21410 - Warehouse Specialist	05-2347

SCA Labor Category	SCA Equivalent Code Title	WD Number
Courier	31043 - Driver Courier	05-2449
Operations Specialist 1	21071 - Order Filler	05-2449
Operations Specialist 2	21130 - Shipping/Receiving Clerk	05-2449
Operations Specialist 3	21050 - Material Handling Laborer	05-2449
Operations Supervisor	21410 - Warehouse Specialist	05-2449

SCA Labor Category	SCA Equivalent Code Title	WD Number
Courier	31043 - Driver Courier	05-2103
Operations Specialist 1	21071 - Order Filler	05-2103
Operations Specialist 2	21130 - Shipping/Receiving Clerk	05-2103
Operations Specialist 3	21050 - Material Handling Laborer	05-2103
Operations Supervisor	21410 - Warehouse Specialist	05-2103

SCA Labor Category	SCA Equivalent Code Title	WD Number
Courier	31043 - Driver Courier	05-2545
Operations Specialist 1	21071 - Order Filler	05-2545
Operations Specialist 2	21130 - Shipping/Receiving Clerk	05-2545
Operations Specialist 3	21050 - Material Handling Laborer	05-2545
Operations Supervisor	21410 - Warehouse Specialist	05-2545

SCA Labor Category	SCA Equivalent Code Title	WD Number
Courier	31043 - Driver Courier	05-2247
Operations Specialist 1	21071 - Order Filler	05-2247
Operations Specialist 2	21130 - Shipping/Receiving Clerk	05-2247
Operations Specialist 3	21050 - Material Handling Laborer	05-2247
Operations Supervisor	21410 - Warehouse Specialist	05-2247

SCA Labor Category	SCA Equivalent Code Title	WD Number
Courier	31043 - Driver Courier	05-2057
Operations Specialist 1	21071 - Order Filler	05-2057
Operations Specialist 2	21130 - Shipping/Receiving Clerk	05-2057
Operations Specialist 3	21050 - Material Handling Laborer	05-2057
Operations Supervisor	21410 - Warehouse Specialist	05-2057



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