COLOCATE WITH CONFIDENCE.

PROVEN TRACK RECORD. 30+ YEARS OF COLOCATION EXCELLENCE.

Founded in 1951, Iron Mountain is a global leader in storage and information management services. We serve 230,000+ customers (including 95% of the Fortune 1000) in 53 countries from 1,400+ facilities comprising 85 million square feet. Iron Mountain has offered reliable, secure and compliant colocation services since our first wholesale data center customer deployed in the 1980’s.

THREE REASONS TO CHOOSE IRON MOUNTAIN DEN-1

COMPLIANCE
Mitigate regulatory risk with the industry’s most comprehensive compliance program.

RELIABILITY
DEN-1 has one of the longest 100% uptime track records in the business: 16 years and counting.

MODULES
Modules provide flexibility, privacy, high-density up to 30 kw/rack, and energy efficiency with 1.2 PUE.

LOCATION
Part of a 7-acre Iron Mountain campus, DEN-1 is located 10 minutes east of downtown Denver, one of the lowest risk U.S. metros for natural disasters.

FACILITY
DEN-1 is a 210,000 SF/16 MW purpose-built data center with Uptime Tier III-certified construction and Tier III Gold Operations for documented reliability.

USE CASES
- Hybrid IT - colocation
- Local production IT
- Local/Regional BCDR
- Regulated IT hosting
- Consolidation, migration
“IRON MOUNTAIN IS THE BEST OF THE BEST WHEN IT COMES TO DATA CENTERS AND COLOCATION SERVICES. AS A PROGRAM THAT ONLY ACCEPTS THE BEST OF THE BEST, THIS PARTNERSHIP MAKES SENSE.”

WHOLESALE & RETAIL COLOCATION OPTIONS
Whether you are a cloud provider with multiple facilities across the U.S. or a growing company looking to protect a few critical cabinets, DEN-1 provides a diverse offering of cabinets, cages, suites and data center modules.

BUILT TO PROTECT ENTERPRISE, REGULATED
DEN-1 security features include a guarded campus entrance, 3-factor access controls, fully background-checked officers/employees and numerous others. We can also handle special customer requests for added protection.

THE TOOLS TO MAKE OUR DATA CENTER, YOURS
Less than 4% of customers hire in-market data center support. Why? Iron Mountain makes remote data center management easy with on-demand resources and remote hands services procured by the hour or month.

QUICK REFERENCE GUIDE FOR IRON MOUNTAIN DEN-1

<table>
<thead>
<tr>
<th>CAMPUS</th>
<th>DEN-1 DATA CENTER</th>
<th>HYBRID IT PLATFORM</th>
<th>COMPLIANCE</th>
</tr>
</thead>
<tbody>
<tr>
<td>7 acres</td>
<td>210,000 SF existing/expansion</td>
<td>Carrier, cloud-neutral</td>
<td>Uptime Tier III Gold Operations</td>
</tr>
<tr>
<td>Iron Mountain owned</td>
<td>16 MW’s existing/expansion</td>
<td>Multiple on-net carriers</td>
<td>Uptime Tier III Construction</td>
</tr>
<tr>
<td>Denver County</td>
<td>N+1 redundancy</td>
<td>Metro access to 60+ carriers</td>
<td>SOC 2 Type II, SOC 3</td>
</tr>
<tr>
<td>Denver, CO</td>
<td>Concurrently maintainable</td>
<td>On-site access to MegaPort®</td>
<td>HIPAA</td>
</tr>
<tr>
<td>Location: downtown</td>
<td>Highly secure campus</td>
<td>Metro access to AWS®, Azure®</td>
<td>PCI-DSS Level 1</td>
</tr>
<tr>
<td>Facility type: purpose-built</td>
<td>PUE as low as 1.2</td>
<td>WAN connectivity options</td>
<td>Gramm-Leach-Bliley Act</td>
</tr>
<tr>
<td>Utility provider: Xcel</td>
<td>Offices, conf rooms, break room</td>
<td>Redundant fiber PoE</td>
<td>SSAE 16 SOC 1 Type II</td>
</tr>
</tbody>
</table>

There are many data center choices.
There is only one Iron Mountain.

PROVEN TRACK RECORD
- Est. 1951: 65+ years of operational excellence
- 30+ years of colocation excellence

BENEFICIAL RELATIONSHIPS
- 230,000+ customers
- 95% of Fortune 1000
- 100+ Federal Agencies

HYBRID IT PLATFORM
- Easy access to 100’s of carriers, cloud providers
- Colocation, Iron Cloud, backup, DR, & migration on one contract

PREDICTABLE RESULTS
- Services that work, budgets/standards kept, timelines met
- Culture of accountability & integrity

THE SAFE CHOICE
- Comprehensive compliance support
- Stable financials, publicly traded
- Easy to “sell” to internal stakeholders

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